



There are a lot of exciting changes taking place at Letco Medical.

We have added hundreds of new chemicals, supplies and equipment to the existing Letco product offering. Our new 2012 catalog details the thousands of products we now offer – covering broad therapeutic categories and a range of dosage forms and delivery systems. Additionally, we have expended reference material to include shipping information, storage information and other technical data, making the Letco catalog a useful reference tool for any compounding pharmacy.

We have also undergone a number of business and operational changes over the past 18 months in an effort to strengthen our product offering, optimize our systems and better support all of our customers with a new emphasis on our experienced and specialty compounding pharmacy customers.

We feel confident in the progress we are making and our strategy and vision for the road ahead. We are committed to restoring our credibility, gaining your trust, and securing our place as a top supplier of quality chemicals, equipment and supplies for the compounding industry.

We have taken initial steps to improve our planning and control systems, increase our chemical packaging capability and build greater inventory on our top items. We're also actively working to identify and implement automation capabilities and due diligence processes for CIIs with an emphasis on our automated CSOS to allow for improved responsiveness to your needs.

We look forward to sharing these and other improvements with you over the coming months. With a renewed focus on quality, service and supply, we will continue working closely with customers to support fast-growing niches—including segments of hormone replacement therapy, pain management and veterinary compounding.

On behalf of all of us at Letco Medical, we thank you for your patronage and we are excited about what the future holds for us and for our customers. We look forward to working with you to uncover new opportunities to help grow your business.

Sincerely,

A handwritten signature in black ink that reads "Tom Strohl".

Tom Strohl
Executive Vice President and General Manager, Letco Medical